



Producers of Specialty Chemicals

# Struktol Company of America, LLC

201 E. Steels Corners Road • P. O. Box 1649 • Stow, Ohio 44224-0649

July 6, 2021

## RE: PRODUCT SURCHARGE - UPDATE

Dear Valued Customer,

The cost of natural fats and fatty acid continues to increase and are at all time historic high levels. The upward trend is considered sustainable due to structural changes in the Renewable Diesel market. In addition, labor and freight costs have continued to increase. This additional cost impact is being felt by significant increases in domestic and imported raw materials along with a shrinking labor pool and higher labor costs.

Therefore, Struktol Company of America, LLC will be implementing a revised product surcharge effective on orders shipped on or after Tuesday, July 6, 2021, including previously confirmed orders. Product surcharges have increased by \$0.08 - \$0.10 per pound depending on the product. Some products that did not previously have a surcharge have now also been added to reflect the above-mentioned additional costs. As previously stated, we will review the surcharge monthly and adjust accordingly.

We truly appreciate your business and will continue to do everything we can to minimize the impact on your business while still fulfilling your orders as quickly as possible.

Best regards,

Jeff Cooley  
Vice President of Sales

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*Our Quality Management System has  
ISO 9001:2015 with Design Certification*

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